Fact Sheet

The Future of Mobility

Company Profile

The init group is an international supplier of integrated ITS, planning, dispatching and ticketing systems for public transport. By providing its products and services, init contributes towards improving the quality of transport services offered in terms of customer orientation, punctuality, convenience, service, safety and shorter travel times. Moreover, init also enables transport companies to reduce their costs and/or boost their economic efficiency.

init has successfully realised numerous projects for more than 400 international customers on four continents during a corporate history that spans more than 30 years. Its international operations provide init with a global network of subsidiaries that deliver local support for projects and look after customers. The init group employs almost 700 people around the world.

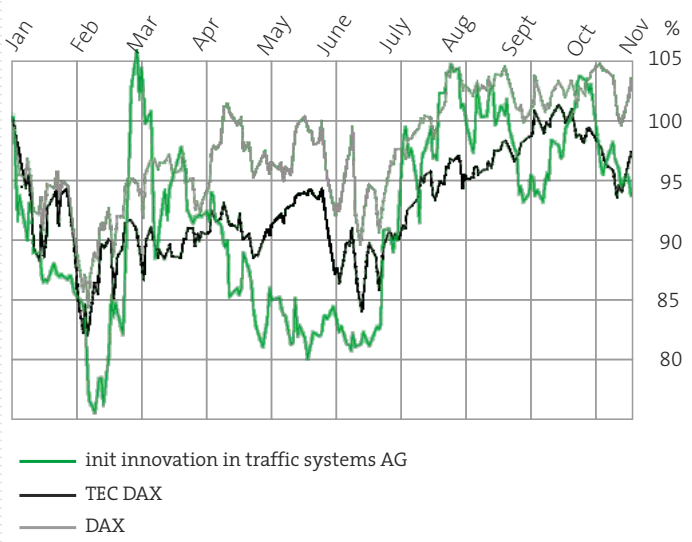
More information is available on www.initag.com

Managing Board

- Dr.-Ing. Gottfried Greschner
- Dipl.-Kfm. Bernhard Smolka
- Dipl.-Inform. Achim Becker
- Dipl.-Kfm. Dr. Jürgen Greschner
- Dipl.-Ing. (FH) Matthias Kühn

Supervisory Board

- Dipl.-Kfm. Hans-Joachim Rühlig
- Drs. Hans Rat
- Dipl.-Ing. Ulrich Sieg



Financial Calendar

21 – 23 Nov. 2016	Analyst Conference, German Equity Forum
29 March 2017	Publication AR 2016

Shareholders Structure

42.13%	– Dr. and Mrs. Gottfried Greschner
4.66%	– Remaining Managing Board
0.79%	– Treasury Stock init AG
0.86%	– Employee Shares
51.56%	– Free Float

Basic Share Information

ISIN	DE 0005759807
WKN	575980
Class	No-par bearer shares
Reuters Code	IXXG.DE
Bloomberg Code	IXX:GR
Ticker	IXX

Sector	Telematic for Public Transport
Country	Germany
Segement	Regulated market/Prime Standard
Last Dividend paid	0,20 Cent
Number of Shares	10.040.000
Designated Sponsor	Commerzbank AG
	ODDO SEYDLER BANK AG

Annual Figures	2015	2014	2013	2012	Unit
Balance Sheet (31/12)					
Balance Sheet Total	145,082	128,774	118,313	110,452	EURk
Shareholders' Equity	71,180	67,770	62,092	57,757	EURk
Subscribet Capital	10,040	10,040	10,040	10,040	EURk
Equity Ratio	49.1	52.6	52.5	52.3	per cent
Return on Equity	10.6	17.8	19.4	18.8	per cent
Non-current Assets	43,098	34,537	28,198	27,603	EURk
Current Assets	101,984	94,237	90,115	82,849	EURk
Income Statement (01/01 – 31/12)					
Revenues	105,293	102,993	100,120	97,297	EURk
Cross Profit	31,839	36,581	37,456	34,006	EURk
EBIT	10,756	18,685	17,725	17,318	EURk
EBITDA	14,117	21,690	20,501	19,895	EURk
Consolidated Net Profit	7,577	12,067	12,068	10,872	EURk
Earnings per Share	0.75	1.20	1.21	1.11	EUR
Dividend	0.20*	0.80	0.80	0.80	EUR
Cash Flow from operating activities	11,478	502	11,435	11,332	EURk
Issue Price	5.10	5.10	5.10	5.10	EUR
Peak Share Price	27.99	25.80	26.89	25.70	EUR
Bottom Share Price	14.08	18.50	21.15	13.60	EUR

Quarterly Figures	Q3 2016	Q2 2016	Q1 2016	Q3 2015	Unit
Balance Sheet (30/09)					
Balance Sheet Total	173,120	156,959	140,570	138,135	EURk
Shareholders' Equity	72,776	70,686	68,002	66,060	EURk
Subscribet Capital	10,040	10,040	10,040	10,040	EURk
Equity Ratio	42.0	45.0	48.2	47.8	per cent
Return on Equity	8.1	1.7	0.8	6.1	per cent
Non-current Assets	62,035	45,356	43,575	39,555	EURk
Current Assets	111,085	111,603	96,995	98,580	EURk
Income Statement (01/01-30/09)					
Revenues	69,542	41,834	19,439	73,242	EURk
Cross Profit	18,904	11,488	5,325	22,207	EURk
EBIT	6,814	1,928	899	6,064	EURk
EBITDA	9,603	3,693	1,776	8,536	EURk
Consolidated Net Profit	5,917	1,187	545	4,043	EURk
Earnings per Share	0.59	0.12	0.06	0.40	EUR
Dividend		0.20	0.20	0.80	EUR
Cash Flow from operating activities	5,248	–571	–1,168	2,653	EURk
Issue Price	5.10	5.10	5.10	5.10	EUR
Peak Share Price	16.90	15.31	18.40	27.99	EUR
Bottom Share Price	13.00	12.60	12.01	20.00	EUR

init innovation in traffic systems AG

Kaeppelestrasse 4-10
76437 Karlsruhe | Germany
Telefon +49.721.6100.00
Telefax +49.721.6100.399
www.initag.com

Investor Relations

Simone Fritz
Telefon +49.721.6100.115
ir@initag.de

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